CONVERGENCE | AI + ERP

MIAMI | 2025

AP Automation, Globalization Studio & E-Invoicing

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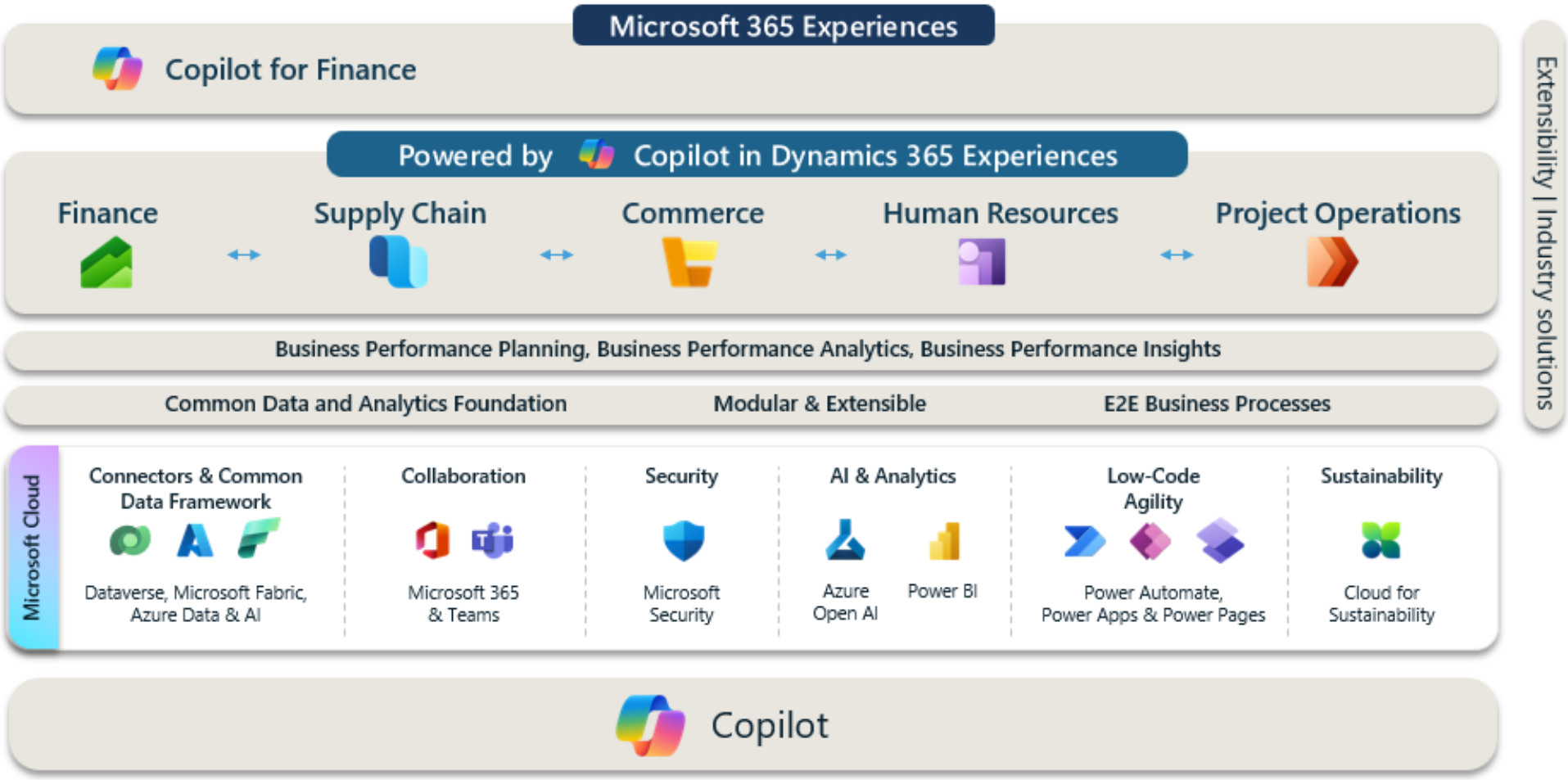
Future of business

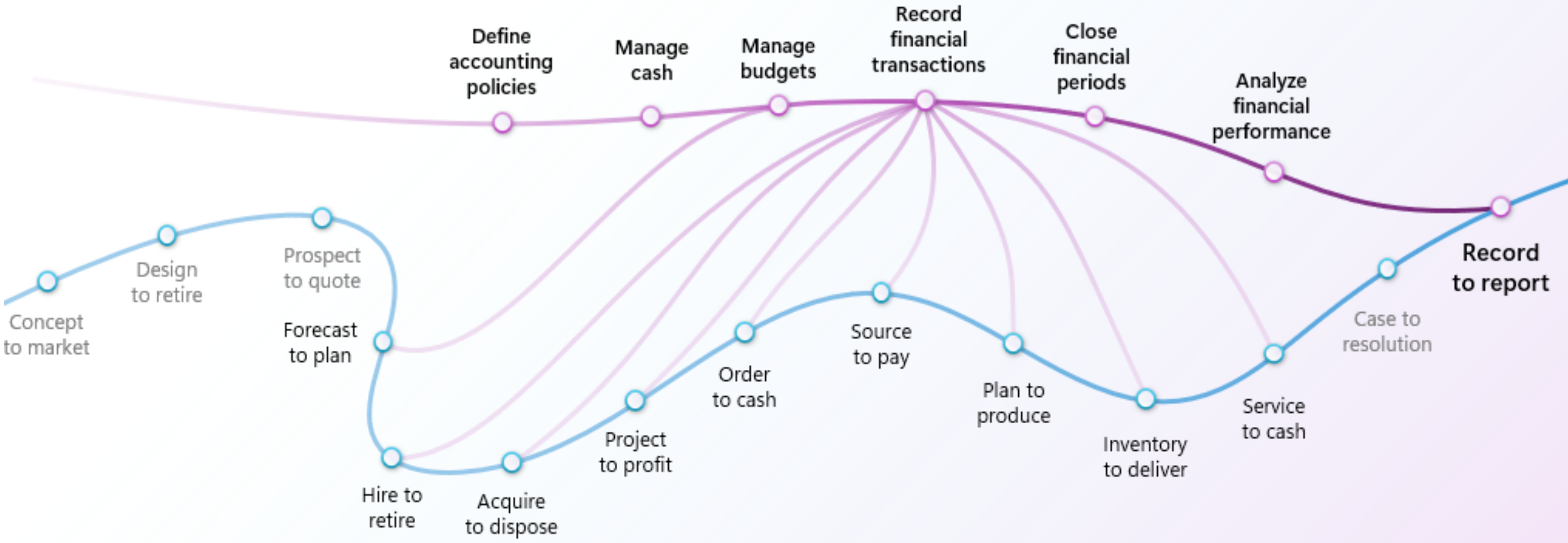
AI – Powered ERP

Dynamics 365 + Copilot + Agents

Our unique blueprint



An end-to-end journey



Dynamics 365 Finance

Our Goals:

Transform finance into a growth engine with Copilot and Agents powering agility, insights, and strategic impact.

Finance continues to be a strategic leader in an organization's growth plan, and a key aspect is gaining competitive advantage by leaning in on how AI can transform not only the productivity of an organization, but the ability to view deep insights on data for faster decision making. We continue to strengthen our autonomous financial application goals, by bringing additional Copilot and agentic capabilities to customers, while strengthening the core offering.

Our focus areas:

1

Business performance

The business performance suite of capabilities brings together analytics, planning, and insights as an extensible solution on a single platform.

2

Copilot

AI-powered assistance to resolve financial tasks more efficiently in the location where the user works

3

Core financials

Automation, AI, and enhancements to core financials

4

Globalization Studio

Extending localization, language, tax, and regulation compliance to support regions around the globe.

Manage accounts payable

Challenge	Feature	Measurable value
Manual processes	Invoice and payment automation	Increase process efficiency
Lack of visibility	Role-based workspaces	Improve payment accuracy
Fraudulent or erroneous payments	Invoice matching and validation	Improve cash flow management, compliance, and audit trails

Develop procurement and sourcing strategy → Manage supplier relationships → Source and contract goods and services → Procure goods and services → **Manage accounts payable** → Analyze procurement and sourcing

Account payable automation

Capabilities overview

CORE CAPABILITIES

Capture
Invoices are captured across multiple channels and formats

- Email
- Portal
- Paper
- XML
- API
- E-Invoice
- CSV
- Other

Error checking | Cloud storage

Process
Invoices are processed via automation and workflow

- 2-way/3-way matching
- Coding
  - Header-level coding
  - Line level coding
- Approvals
- Workflow
- Error correction
- Dispute management

Pay
Multiple payment methods available, including:

- ACH
- P-Card
- Digital check
- Domestic & international

Supplier collaboration

ADVANCED CAPABILITIES

- Intelligent optical character recognition (OCR)
- Machine readable invoices
- Robotic process automation

- Account coding suggestions
- Fuzzy PO matching
- Duplicate/fraudulent invoice detection

- Auto-Payment proposal
- AP analytics
  - Payment terms scenarios*
  - Payment terms compliance*

*Suplari insights for AP

Invoice capture process

Supplier sends an invoice via email with attachment

- Invoice format: PDF, PNG or JPEG
- Multiple import channels: email (Outlook), SharePoint, OneDrive, and manual import

Power Automate monitors email box, email is detected, attachment is downloaded

A forms processing model built with **AI Builder** is invoked, and it extracts all the relevant information from the invoice

The key information is retrieved from invoice documents

Using robotic process automation (RPA), the invoice information is automatically entered into Dynamics 365 Finance

Invoice is automatically matched and posted in Dynamics 365

Invoice Control

Streamlined operations

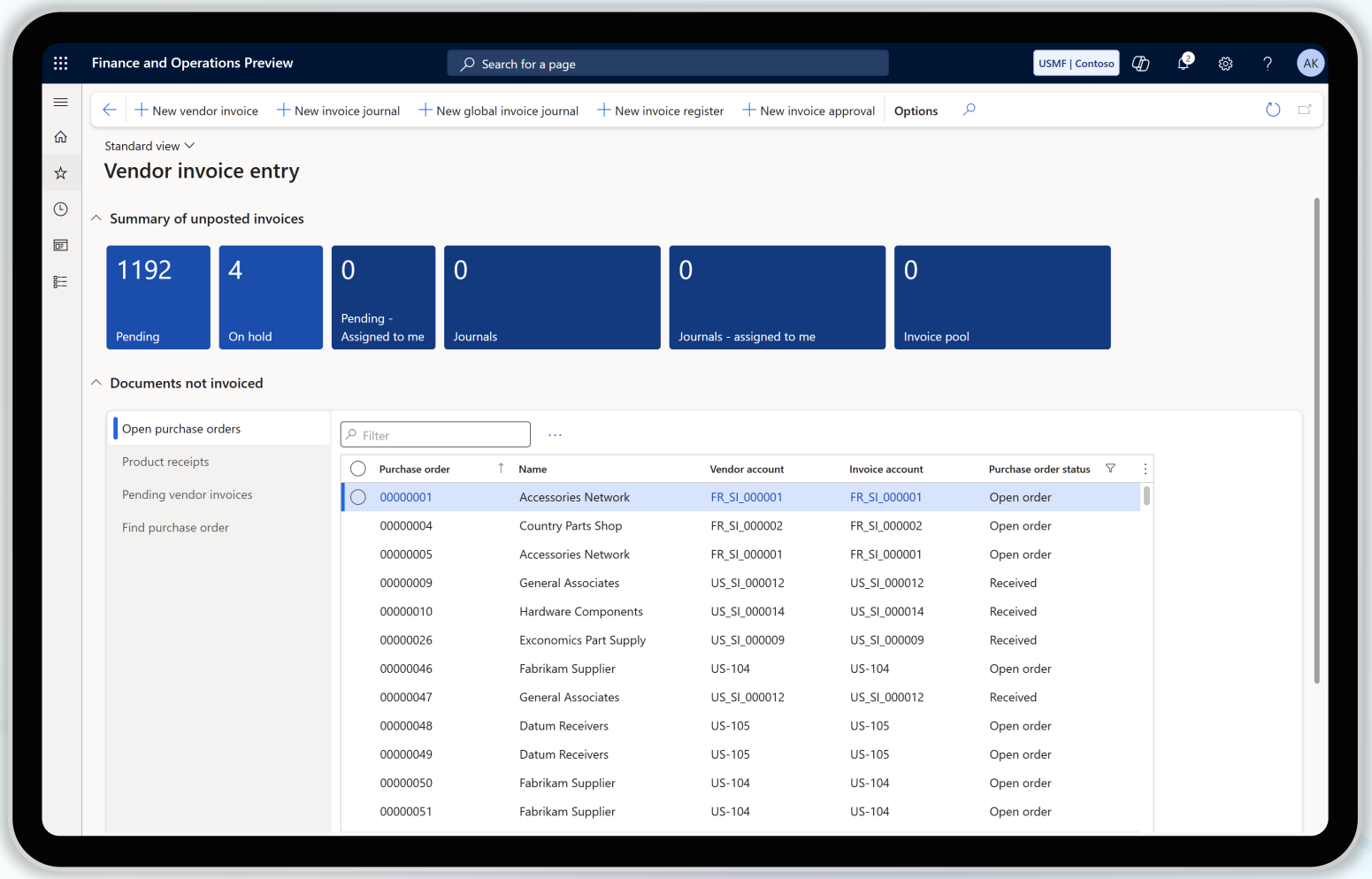
Define and enforce invoice matching policies for purchase orders, product receipts, and invoices

Enhanced accountability

Implement a multi-tiered approval process and budget verification during invoicing

Improved collaboration

Allow vendors to directly enter their invoices and manage their status in real time



Dynamics 365

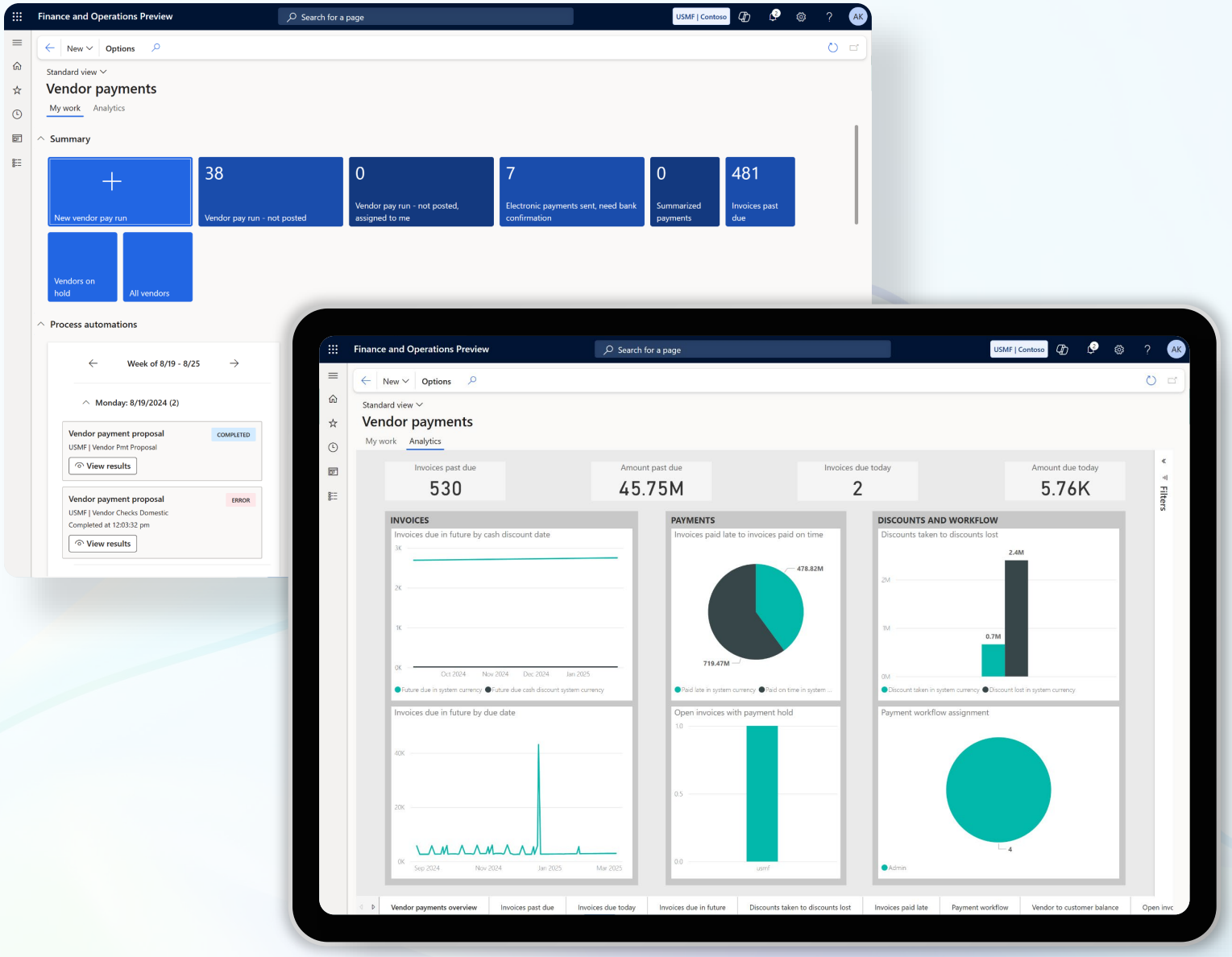
Payment processing

Streamlines payments
Reduces manual work and errors

Real-time insights
Provides up-to-date financial data

Better cash flow
Helps manage cash flow efficiently

Vendor relationships
Ensures timely payments, improving vendor relations



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Lets Take a Look
AP Automation

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QUESTIONS

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Electronic invoicing
overview

What is E-invoicing
Digital exchange of invoices between businesses and government authorities to ensure compliance and transparency

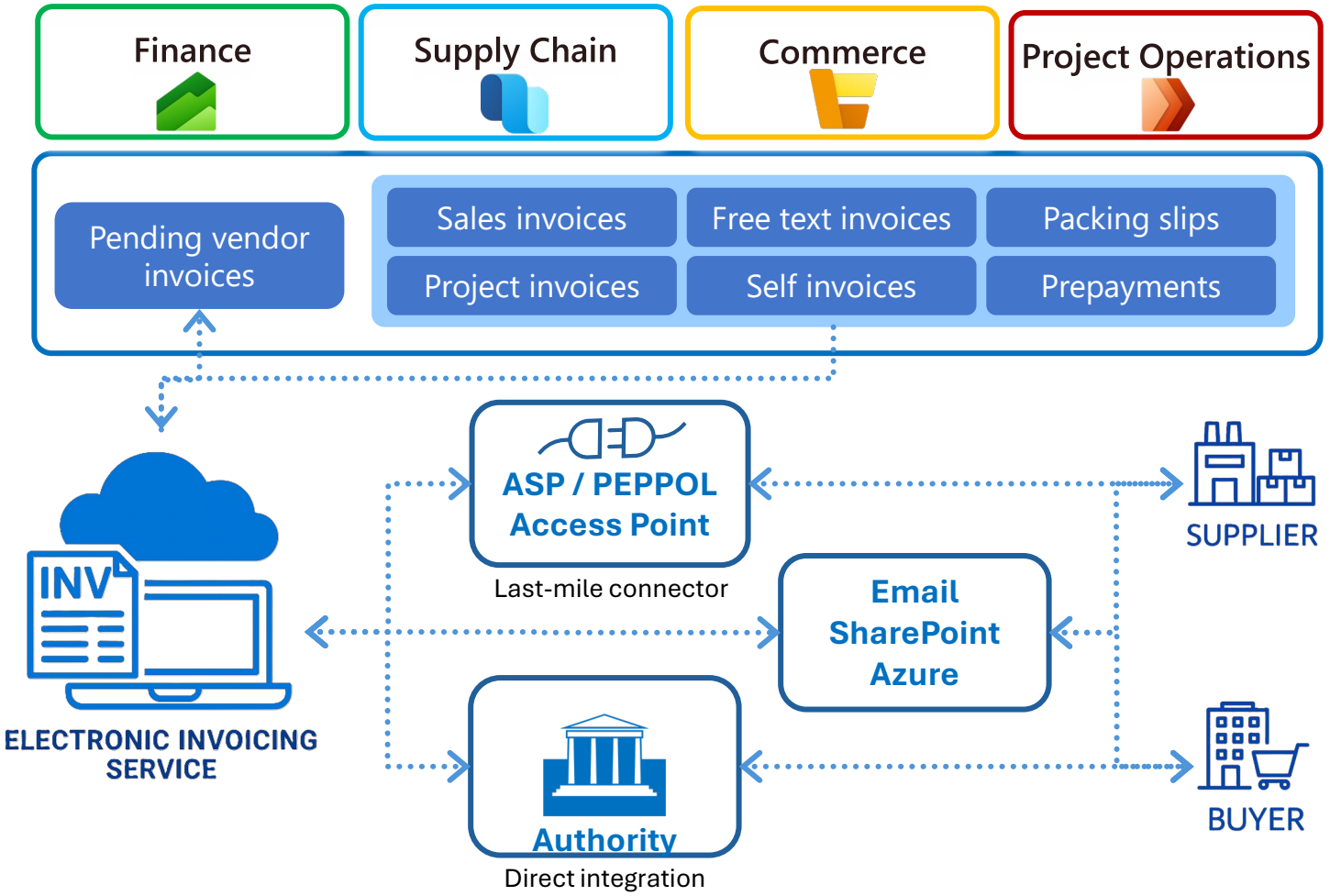
Why it matters
- Mandatory in many countries
- Reduces errors and manual work
- Global scalability for businesses

Simplifying global compliance with e-invoicing models

Electronic invoicing
in AI ERP

Simplifying Global compliance with E-invoicing

- ✓ **System-to-system** digital, structured invoice data exchange
- ✓ **Automated** validation and submission
- ✓ **Reduces errors** and manual work
- ✓ **Ensures compliance** and secure, real-time exchange
- ✓ **Integrates with ERP** and financial workflows



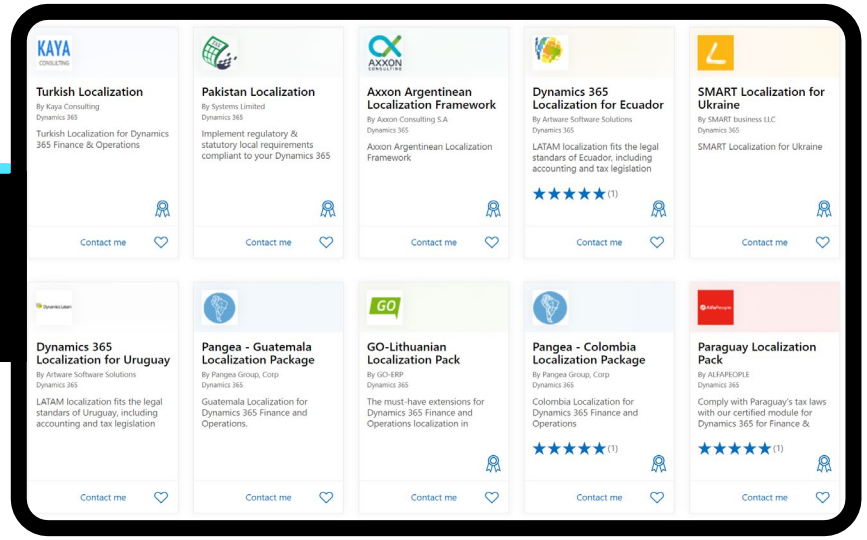
Globalization studio

Support to scale business operations in over 200 countries/regions

Out-of-the-box localization and translation

- 58 countries/regions
- 74 languages
- Maintaining regulatory compliance

Extended by partners



No-code/low-code globalization tools and services

Globalization in AI ERP

Acquire to dispose | Source to pay | Plan to produce | Order to cash | Inventory to deliver | Project to profit | Service to deliver | Hire to retire | Record to report | Administer to operate

Globalization studio

- Electronic Reporting
- Tax calculation
- Electronic Invoicing
- Business Documents

Regulatory monitoring

Regulatory alerts → Regulatory updates

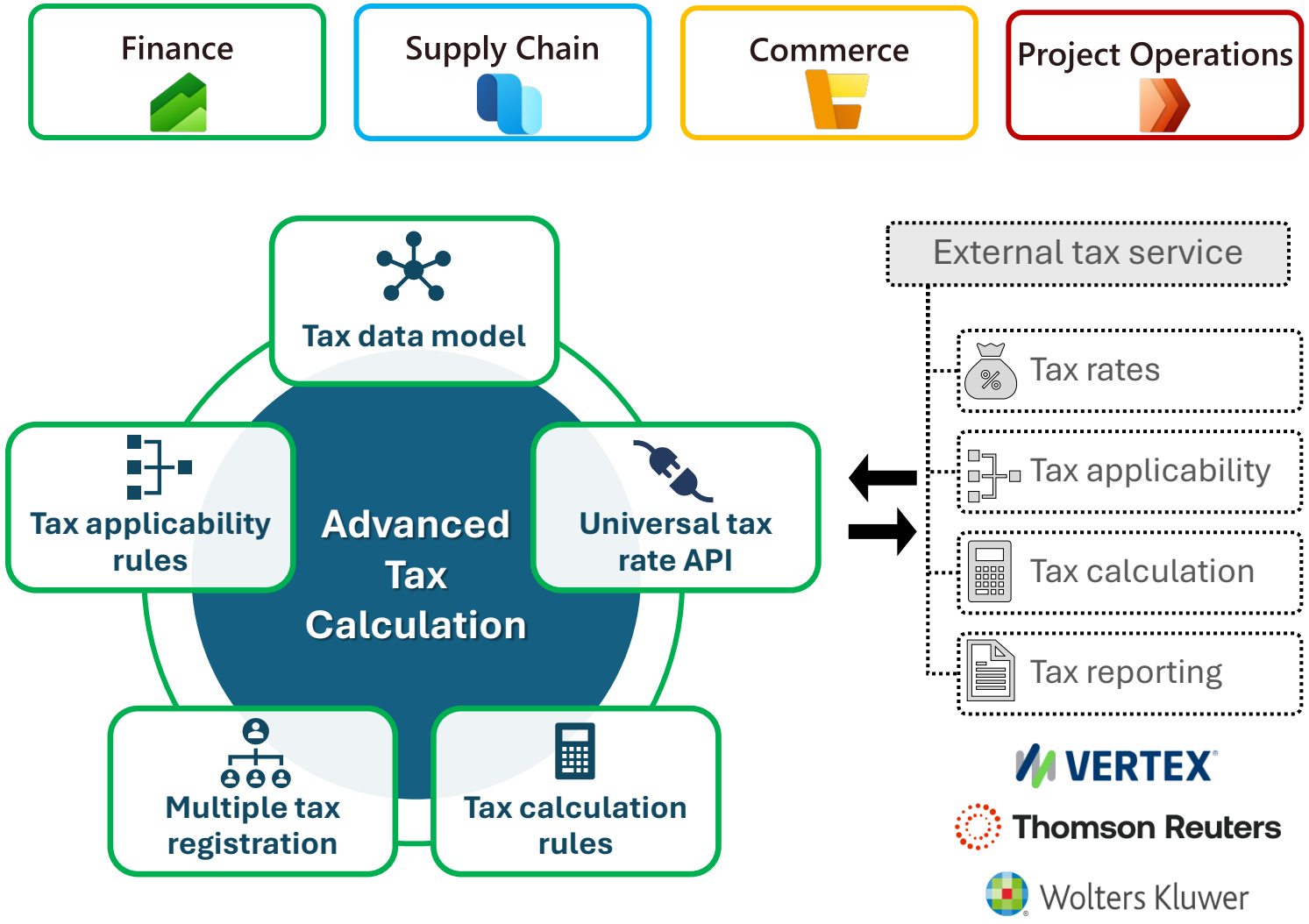
Supported countries / regions

Globalization blueprint

Tax calculation

Global Tax Compliance powered by Advanced Tax Calculation

- ✓ **Configurable, low-code/ no-code tax logic:** configurable determination matrix, formulas, and conditions.
- ✓ **Accurate tax determination across complex scenarios:** automated tax determination and calculation based on addresses, tax registrations, item categories, transaction types, and more.
- ✓ **Centralized, scalable global framework:** support multiple jurisdictions within a single or across multiple legal entities, ensuring consistent global tax compliance.



Regulatory reporting

Turning data into compliance-ready electronic reports

- ✓ **Global Regulatory Agility:** over 350 regulatory reports for all out-of-the-box countries/regions
- ✓ **Configurable and Extendable:** generate custom outputs in XML, Excel, JSON, PDF, text - ensuring compatibility with local authorities, banks, and industry standards worldwide.
- ✓ **Model-driven Architecture:** built on common data models and industry standards

Tax declarations and reports

- **Configurable** VAT / GST / Withholding tax declarations
- **Direct submission** of regulatory reports to the government authorities: Brazil SPED, NL ICP, NO Altinn, UK MTD
- Reporting for **Multiple Tax registrations**: AT, CH, DE, DK, ES, FI, FR, NL, NO, PL, SE, UK

Audit files and reports

- **SAF-T** for Denmark, Lithuania, Norway, Poland
- **Audit data export:** Belgium, Netherlands, UAE, Singapore
- **Audit export formats:** GDPdU for Germany, Austria; GB24589 reporting for China; FEC for France

Statistical statements

- **Intrastat**, EU Sales List for EU supported countries
- **Statistics of payment** aging and delays
- **Inventory** statistics
- Customer / Vendor **balances statistics**

Brazil tax reform

Modernize fragmented tax system by unifying consumption taxes, making it more transparent, efficient and equitable.

REFORMA TRIBUTÁRIA

Para o Brasil crescer, ela precisa acontecer.

Secretaria Extraordinária da Reforma Tributária
Ministério da Fazenda

ICMS IPI, PIS, Cofins, ISS → **IBS, CBS, IS**

2025

Preview:
by end of Nov 2025
General availability:
Dec 2025

2026

- CBS and IBS introduced
- NF-e and NFS-e formats updated

2027

- IS introduced
- IPI abolished
- CBS fully implemented in 2027

2033

- Transition fully completed

Legacy tax engine → **Advanced Tax Calculation engine**

Hard coded e-invoice layouts → **Electronic Reporting configurations**

Global coverage

Dynamics 365 Finance

Supported countries / regions

58 countries / regions

- Australia, Austria, Bahrain, Belgium, ***Bolivia***, Brazil, Canada, Chile, China, Colombia, Costa Rica, Czech Republic, Denmark, ***Dominican Republic***, ***Ecuador***, Egypt, Estonia, Finland, France, Germany, Guatemala, Hong Kong SAR, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kuwait, Latvia, Lithuania, Malaysia, Mexico, New Zealand, Nicaragua, Norway, Oman, Panama, Paraguay, ***Peru***, Poland, Qatar, Russia, Saudi Arabia, Singapore, South Africa, Spain, Sweden, Switzerland, ***Türkiye***, Thailand, The Netherlands, United Arab Emirates, United Kingdom, United States, Uruguay, ***Venezuela***

** 6 new countries were added in the last 12 months*

2023 Chile, Costa Rica, Nicaragua, Panama

2024 Colombia, Guatemala, Paraguay, Uruguay

2025 Bolivia, Dominican Republic, Ecuador, Peru, Türkiye, Venezuela

2026+ Argentina, more countries...

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THANK YOU

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